Presented by Graham Applebaum of Rogers, Clem & Company

Dealership Fixed Assets

About the Firm

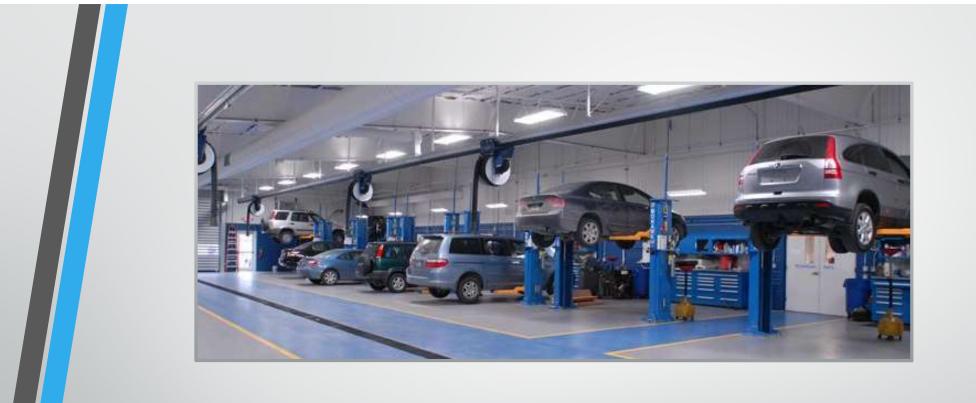
- Rogers, Clem & Company a public accounting firm located in Covina, CA with a specialization in the automotive industry
- Clients in healthcare, agriculture, manufacturing, and professional services
- We offer assurance services such as audit including 401(k), tax preparation, tax planning, estate planning, business consultation, and payroll services
- The company has three partners with a combined experience of over 50 years in public accounting/automotive industry



Fixed Assets

- What are they and why do I care?
- Life of a fixed asset
- Repairs & maintenance versus fixed assets
- GAAP versus Tax treatment

In general, a fixed asset is an asset of a durable, tangible nature that is used in the operations of the company, not held for resale, and lasts longer than one year



Identifying Fixed Assets

Why do I care?

Because your CPA told you so!

•Because the asset will be used in daily operations for several years, we want to spread the benefit of that asset over its life (like a prepaid) via depreciation.

US GAAP

Income tax consequences

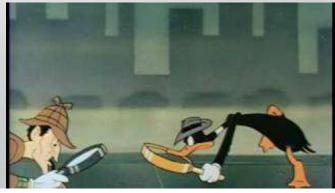
Unsecured (and secured) property taxes

Life of the fixed asset

- Purchase (Acquisition)
- Getting ready to place in service
- Placing the asset in service (starting depreciation)
- Disposing of the asset

Acquiring the fixed asset

1)When you get an invoice that looks like it could be a fixed asset, questions need to be asked
1)Usually, the cost will be the first indication that you may have a fixed asset on your hands
2)Is there anything else associated with this asset such as additional parts, labor, or installation?
3)When did you start using the asset?



Getting Ready to Place in Service

- After gathering the information from the previous slide, you'll want to include all the relevant costs incurred to acquire and place into service
- You'll include:
 - The cost of the asset
 - Sales tax
 - Freight/shipping
 - Insurance (if incurred during shipping)
 - Labor if installation was needed (whether an outside company or your own employee – will need good records to support this)
 - Cost of conducting trial runs
 - Interest? (maybe)
 - Less any discounts or returns

Depreciation

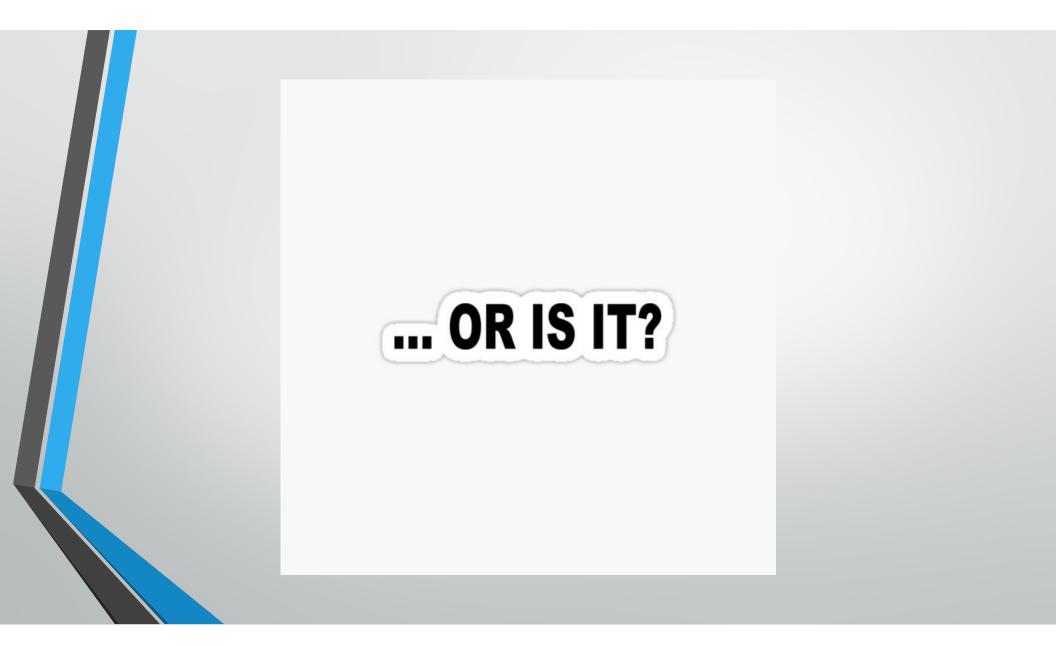
- When the asset is ready to begin to be placed in service, depreciation begins
- What life shall I choose?
- ...depends on the asset! Also CPAs have a cheat sheet
- 5 Years for retail/service equipment
- The default for auto dealerships is the straight line, full month method (as it is with most companies). Although exceptions do exist



Disposition

- Assets can be disposed of by either throwing them away, abandoning them, or selling them
- And of course, your parts, service, or general manager keep you informed of such activities
- If throw away or abandoned, then you'll write off the Net Book Value (NBV) and recognize either no gain/loss or a loss in the income statement.
- If sold and proceeds are received, you will recognize a gain if the proceeds exceeds the NBV





Repairs & Maintenance

In general, repairs help maintain the normal day to day use of the asset. Think of oil changes on a truck

- BAR Rules
- B Betterment
- A Adaptation
- R Restoration



Betterment

 Increase capacity of asset or physical enlargement, expansion or extension

Adaptation

• Change the use of the asset from its original purpose

Restoration

- Returns the property to its ordinary efficient operating condition if the property has deteriorated to a state of disrepair and is no longer functional
- Roofs, Parking Lot

IRS Regulations

- After decades of fighting taxpayers in tax court, the IRS issued new regulations surrounding fixed assets in 2014
- IRS set fixed dollar amount (safe harbor) of what could be capitalized and what could be expensed
- Threshold is \$2,500 for non-audited financials and \$5,000 for audited (applicable financial statement) on a <u>PER UNIT BASIS</u>
- Gave examples of what could be expensed or capitalized
- But what about unsecured property taxes? (Make sure to remove disposed of assets)

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