

KPA F&I Solutions for California Dealerships



Our CA F&I consultants are experts on the requirements and regulations for the state.

Our team has 200+ years of legal and DMV experience. Below are a few things they look for on a regular basis.

California Deal Jacket Audit:

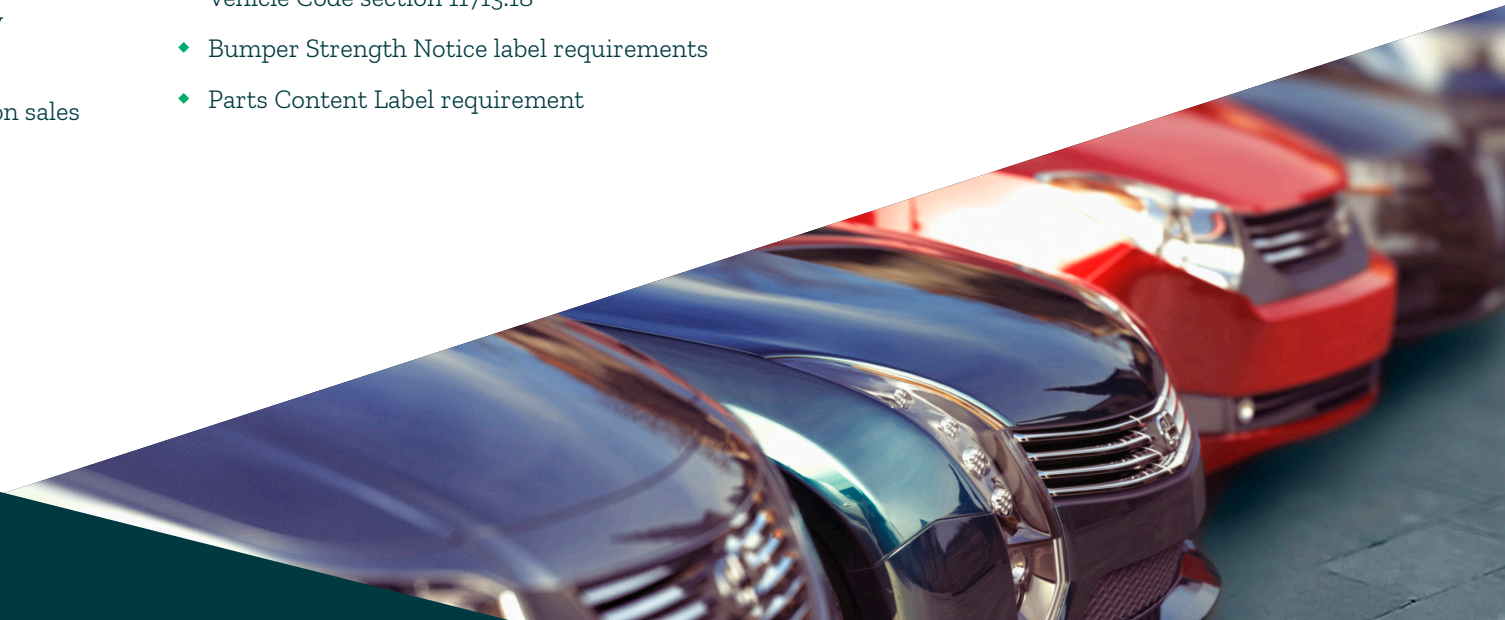
- ◆ Single Document Rule Compliance
- ◆ Pre-Contract Disclosure compliance and proper itemization of products on contract.
- ◆ Lease contract proper blank box utilization (including 10-day dealer right to cancel)
- ◆ Co-signer compliance review
- ◆ Proper used vehicle history disclosures.
- ◆ Foreign language translation requirements for sales contracts and leases (recently updated for 2021)
- ◆ New v. used disclosure discrepancies on sales contracts and leases.
- ◆ Compliance with various DMV form requirements.

California Vehicle Inventory Audit:

- ◆ Proposition 65 labels on all vehicles, dealership entrances, shop entrances, food machines, smoking areas etc.
- ◆ Supplemental (addendum) sticker compliance
- ◆ California advertising compliance
- ◆ Correct completion of Buyers Guides, especially related to adherence to California Vehicle Code section 11713.18
- ◆ Bumper Strength Notice label requirements
- ◆ Parts Content Label requirement

California Facility and License Audit:

- ◆ California dealer license requirements
- ◆ California salesperson license requirements
- ◆ Business Automation Permit
- ◆ California sellers permit
- ◆ Required sales floor and finance signage requirement





Manage All Your F&I Risks with KPA's Solutions for Dealers

KPA's online, on-site, and on-call resources help clients automate manual processes, reduce the total cost of risk, and manage safety in one comprehensive platform.

Thousands of dealers nationwide, including 8 of the top 10 dealership groups, rely on KPA to provide dealership-specific expertise.

Our automotive-specific proficiency and content provide consistent and reliable sales and F&I compliance solutions, from facility audits and deal jacket audits to F&I program management and online and on-site compliance training.

For more information visit www.kpa.io
or call **866.356.1735**.

